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April 5, 2014

To Whom It May Concern:

I would like to express our appreciation for the level of service we received for our parking lot lighting project. The project for our entire parking lot included renovation, upgrading, refitting, energy efficiency research, internal controls, and application for an energy efficiency rebate.

It began with Bill Gauthier and Larry Cronmiller of Jacomb who provided a well researched, quality proposal with options and clear, concise explanations. We chose to use new poles and LSI Virticus LED fixtures with light controllers which allows us to use an on-site management system with a web based interface. We have tested the in-house and remote scheduling and dimming systems and are pleased with its applications.

Bill Gauthier provided complete coordination for the project from the initial proposal. This included acting on our behalf regarding obtaining preexisting and proposed light readings, the manufacturer, the installer, the web based system maintenance, and the application process for the NYSEG and RG&E rebate program.

We received regular status updates throughout the project and the response to any questions we had was prompt, professional, complete and friendly. The project fully completed within the proposed price and we continue to receive follow-up contact.

Having recently experienced a large building renovation we understand and appreciate the customer service provided by Bill Gauthier and Jacomb.

Sincerely,  
O'Connor Chevrolet, Inc.

A handwritten signature in blue ink that reads "Christie John Snyder".

Christie John Snyder  
Secretary-Treasurer, General Manager